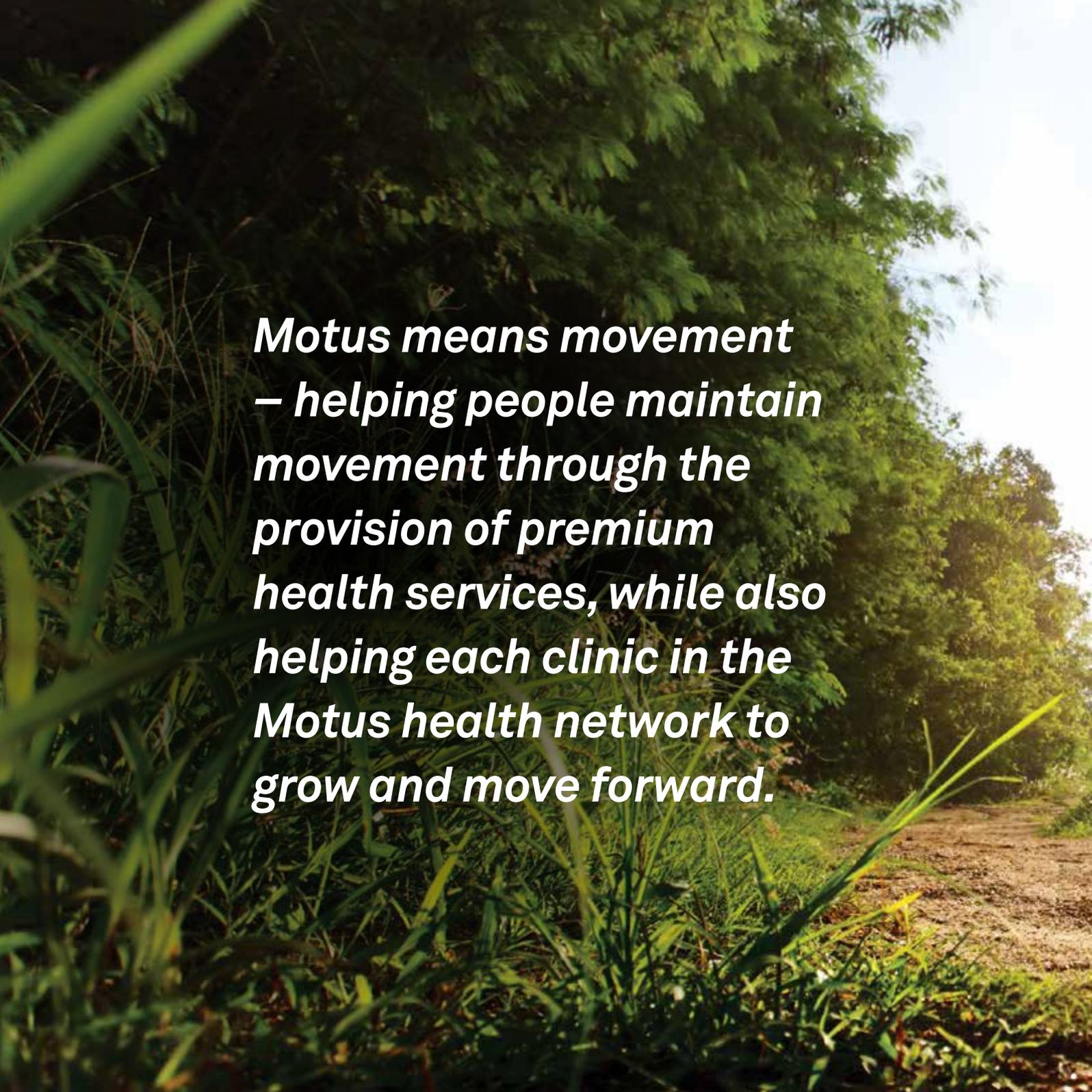




MOTUS
health
network



***Motus means movement
– helping people maintain
movement through the
provision of premium
health services, while also
helping each clinic in the
Motus health network to
grow and move forward.***



About Motus

Committed to helping people keep active.

A network of highly skilled practitioners, Motus helps to promote and maintain a healthy and active lifestyle for all members of the community.

Our aim is to offer clinic owners the opportunity to maintain the independence and entrepreneurial spirit of their business, while leveraging the significant benefits of a nationwide healthcare organisation.

The Motus health network represents a new opportunity for physiotherapy in New Zealand.

The physiotherapy industry is undergoing significant change, with major funders gravitating towards organisations that can provide wide geographical coverage, with a systemised 'one-stop-shop' approach.

The founding partners of Motus came together from a shared belief that the physiotherapy profession could

be better supported by dynamic business practices that promote clinical excellence, and an emphasis on creating career opportunities and structured career progression. Their vision for Motus is to become a leading national network of physio and related service businesses, all operating under a model of shared ownership, systems and values.





Core values



We believe exercise is medicine.



We are community-focused.



We ask questions to better help you and your business.



We get things done.



We are active people keeping people active.



We fully stand behind our products and services.



Benefits



Administration services

The Motus health network stands for a high level of service and care.

Under the Motus brand, clinic owners are able to leverage the reputation, credibility and perceived quality associated with this organisation.

All Motus clinics are able to access administration services for key business functions not normally affordable for a standalone clinic to outsource or support in-house, as well as a wide range of resources, templates and toolkits.

Motus clinics utilise a robust web-based practice management system, with full training and ongoing support provided.

As part of a large, established organisation, Motus clinics are able to enjoy the increased buying power for goods and services, preferential supply agreements and inclusion in large national service contracts.

They also benefit from a national marketing strategy promoting the Motus brand and quality of service, while receiving support for targeted local communications.



Consistency of care

The Motus team is focused on providing a consistent high level of care, with a robust quality assurance programme in place.

As clinics join the network, the Practice Management Group will work with clinic owners to ensure consistent delivery of service and care across the Motus brand.

Once established, the Motus health network brand will become a sought after quality marque for clinics wanting to convey a high level of service, and for new clients looking for a trusted health practitioner.

Benefits



Fostering partnerships

The Motus health network is about fostering partnerships.

Working with each clinic on an individual basis, the Motus model has the flexibility to customise a partnership solution and financial commitment to best suit the clinic owner.

This enables clinic owners to maintain the individual characteristics that their clients value while still benefitting from the wealth of knowledge and extensive range of resources at their disposal as a member of a larger organisation.

The Motus model has also been designed to foster growth and provide career opportunities, with the support of professional mentoring and training to help both clinicians and support personnel fulfil their career ambitions.

Key to this is the development of our comprehensive Motus education programme, including a two-year graduate package.



Future-proofed business

Motus has a formal board in place, with an independent director, to ensure robust governance and provide assurance to businesses joining the network.

As the Motus health network gains traction, there is the potential for other professional health service providers to join this progressive brand. This will enable a broader range of services to be available.

With the strength of a nationwide network, Motus is ideally positioned to become a preferred provider for large corporate organisations and insurance companies, as well as government contracts, providing additional growth opportunities for clinics.

For clinic owners seeking a viable exit strategy there is the opportunity to discuss business succession planning in the long-term.

People



Grant Chittock
Managing Director

Grant has 18 years' experience of being a manipulative physiotherapist and working with high level sports teams and individuals in the US, UK and New Zealand. He has a passion for business and is committed to finding a way to apply a corporate structure to the physio industry to achieve clinical excellence. A few years ago, Grant completed The ICEHOUSE owner manager programme and embarked on a vision of creating the Motus network, helping clinic partners to further grow their businesses.



Tamsin Chittock
Quality Assurance

Tamsin has worked with a number of high profile sporting organisations, including Rowing New Zealand and Kayaking New Zealand, and continues to work clinically at an elite level with High Performance Sport New Zealand (HPSNZ). This environment encourages a strong belief in performance excellence and establishing a culture to support this. Her role with Motus is to help clinic owners integrate the Motus culture and practices into their business, while maintaining consistency of care from a patient experience point of view.

The Motus team will help to manage your transition to the Motus network, and provide you with ongoing business support and services to really add value to your business.



Julian Firth

Business Unit Manager

Julian has 20 years' high level experience as a physio, beginning his career in the public sector before entering the private sector and specialising in musculoskeletal physiotherapy. He now combines a clinical role alongside the management of the largest Motus site, with a focus on integrating the Motus core values within a structure that involves other stakeholders.



Brett Warman

Clinical Director

Brett is our principal clinical coordinator, and is responsible for managing the clinical education and mentoring programme across the network. Brett has a Masters in physiotherapy, and currently works for NZ Hockey. He has also worked with a host of elite sports teams, including Canterbury Cricket, Canterbury Tactix, Canterbury Hockey and various senior rugby teams. In addition, Brett manages a Motus site.



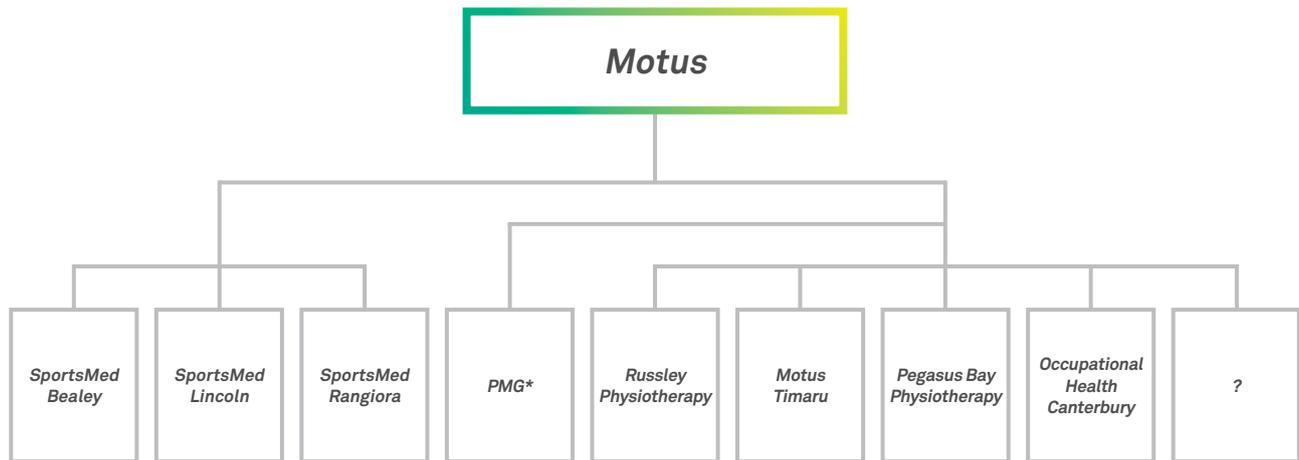
Brigit Murray

Business Unit Manager

Brigit has a Masters in physiotherapy and has been instrumental in establishing our occupational health division (Occupational Health Canterbury Ltd). Brigit has developed a strong skill set in health and safety within the workforce and has considerable experience in dealing with large employers such as New Zealand Post, Air New Zealand and Fonterra. Brigit also manages a Motus site.



Network



**The Practice Management Group (trading as PMG Ltd) has been established as a standalone business to provide administration support to businesses within the Motus health network.*

